

# DISC® PPSS



## DISC® PPSS

- DiSC®
- Change Management
- Coaching
- Communication
- Customer Service
- Sales
- Diversity
- Leadership
- Management Development
- Teams
- Time Management

## APPLYING DISC® TO WORK SETTINGS

*DiSC® PPSS* provides individuals and teams with detailed, personalized information to help them apply DiSC learning in a variety of business applications. It offers a wide range of practical interpretive reports that help people improve their effectiveness in sales, management, and customer service. *DiSC PPSS* is now available online through EPIC and as stand-alone software for maximum flexibility.

## EASY ACCESS TO THE WORLD OF DISC

DiSC Dimensions of Behavior provide a nonjudgmental language for exploring behavioral issues across four primary dimensions: Dominance, Influence, Steadiness, and Conscientiousness. *DiSC PPSS* is a multi-level learning instrument that helps individuals assess how much they use each Dimension of Behavior in a particular situation. It provides detailed, personalized information to help individuals and teams apply DiSC learning immediately. The feedback covers a broad range of behavioral characteristics, including behavioral strengths and weaknesses, motivating and demotivating factors, and management and selling styles.

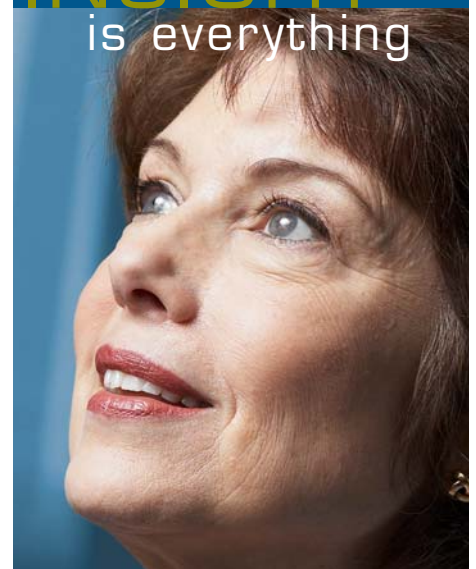


## THE EPIC EDGE

delivers online learning

With *DiSC® PPSS* on EPIC, you get an integrated, Internet-based version of the software — and the advanced report management features accessible only through EPIC. A General Characteristics Report and several tailored reports are available today, with more in development. Check with your Inscape representative for the current list of *DiSC PPSS* reports available through EPIC.

INSIGHT  
is everything



### ENHANCE PERSONAL EFFECTIVENESS

Experts agree that people can significantly enhance personal effectiveness by honestly evaluating their behavior and selecting self-management strategies that maximize strengths and minimize weaknesses. Organizations around the world use *DiSC® PPSS* to improve effectiveness in four main application areas:

- self-awareness and self-management
- peer relationships and team-building
- performance coaching and managing others
- client relationships

### COMPREHENSIVE REPORTS PROVIDE POWERFUL INSIGHTS

*DiSC PPSS* provides information to help individuals and teams apply DiSC learning in a wide variety of today's business applications. Choose from a General Characteristics report, management reports, peer relationships reports, and sales reports.

### COMPANION INSTRUMENTS

The *DiSC PPSS* software includes the *Role Behavior Analysis™* (RBA) and the *InterPersonal Profile System* (IPPS) for enhanced DiSC applications. The RBA collects and processes perceptions of the behavioral characteristics that would most effectively fulfill a job, position, or role. The IPPS expands on the insights gained from *DiSC PPSS* by collecting and processing up to five other people's perceptions about the learner's behavior. The comparison of the responses provides useful information for improving interpersonal communication and building relationships.



### INSCAPE PUBLISHING

The power to transform individuals, teams, organizations. Inscape pioneered the original DiSC® learning instrument over three decades ago. Today, we continue to create innovative products and services that inspire, energize, and empower individuals. Available in 21 languages in over 40 countries, our extensively researched, time-tested resources create the opportunity for transformational experiences. We have helped more than 40 million people develop a deeper understanding of themselves and their relationships, discover their full potential, and realize greater success.

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